
FISK ALLOY INC. SUPPLIER QUALITY MANUAL

Revision	Date	Description of Change	Documented by	Approved by
A	02/19/2018	Initial release	A. Dodokh	M. Scott
B	04/25/2018	Revised section 2. Added section 5.13 Added section 5.14 Revised the description of the performance levels	A. Dodokh	M. Scott
C	11/12/2019	Adjusted section 5.12 – Evaluation criteria Added section 5.16 Material obsolescence Added section 5.17 FOD	A. Dodokh	B. Yankovich
D	5/11/2020	Revised section 5.13 - Document and Data Control – Included the activity after the retention period	A. Dodokh	B. Lennon

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1. Purpose and Scope

Fisk Alloy, Inc. produces highly engineered copper alloy wire and conductors for a large range of applications. All of Fisk's products are made to order and are technically demanding, as are our customers and the markets they serve. Making quality and consistency paramount.

This Supplier Quality Manual is integral to compliance of the Fisk Alloy, Inc. Quality Management System with ISO 9001:2015 and AS9100 Rev. D as well as the stipulated requirements of our customers. This document is applicable to all Fisk Alloy, Inc. raw material and external manufacturing process suppliers.

2. Supplier Quality Manual Acknowledgement

Acceptance of Fisk's purchase orders or completion of the acknowledgement form listed on Page 10, shall be considered as an evidence of acknowledgement and approval of this manual.

3. Confidentiality:

All Fisk products, processes, and specifications are confidential and may not be shared with any third party without the formal written agreement of Fisk Alloy, Inc.

4. Fisk Expectations:

Derived from Fisk's customers' requirements, Fisk's expectations include, but are not limited to, the following:

- Fisk expects that all products will be delivered 100% on time to the supplier's confirmation date.
- Fisk expects that all products will be delivered defect free per Fisk purchasing specifications.
- Fisk product suppliers agree to meet the requirements laid forth in this document.

5. Requirements:

5.1. Environmental Compliance

Fisk requires all suppliers to meet the latest requirements, where applicable, of:

- Restriction of Hazardous Substances Directive (RoHS)
- Registration, Evaluation, Authorization and Restriction of Chemicals (REACH)

Fisk reserves the right to request objective evidence of compliance. If requested, the objective evidence shall be supplied to Fisk in one of the following manners:

- Documented on Fisk form.
- Documented on the supplier's form, if it is approved by Fisk Compliance team.

In addition, the supplier shall provide Safety Data Sheets (SDS) related to the product and/or service supplied as applicable, upon request.

5.2. Quality Management System Compliance

Fisk's suppliers' Quality Management System must comply with the following requirements:

- Suppliers are required to implement and maintain a Quality Management System which ensures that all of Fisk's requirements are met.
- It is desired that the Quality Management System of each supplier complies with the latest revision of the ISO 9001 and/or AS9100 standards. Evidence of compliance must be supplied to Fisk by providing a current ISO 9001 and/or AS9100 certificate. If the system does not comply with either of the referenced standards, the supplier's QMS will be evaluated per PUR-134P - Assessment of Suppliers procedure.

5.3. Purchasing:

It is the responsibility of Fisk's suppliers to ensure that copies of Fisk's purchasing specifications, to their latest revision as specified on the purchase orders, are obtained and maintained in a secure manner, and are not shared with any outside parties without a formal documented and signed agreement with Fisk.

Fisk reserves the right to verify that the purchased product meets purchasing specifications and information provided on the purchase order. If the product or service does not meet the Fisk requirements listed on the purchase order and/or the purchasing specification, it is then considered non-compliant and is subject to return.

The supplier is required to provide a Certificate of Compliance (CofC) with each shipment that includes, at a minimum:

- The related purchase order number.
- The purchasing specification number, if supplied on a Fisk purchase order.
- The date of shipment.
- The lot and heat numbers related to the shipment (raw material suppliers).
- The actual chemical analysis (raw material suppliers).
- The actual testing values of the required physical and mechanical properties of the product.
- The total net quantity shipped.

5.4. Packaging:

It is the responsibility of suppliers to assure that the products shipped to Fisk are protected from damage by external and environmental factors. Fisk reserves the right to reject a product if it is received in a damaged condition.

5.5. Labeling:

Products provided by suppliers must have identification labels on each packaged unit that are referenced in the Packing List and the C of C received at Fisk. The label IDs must be visible upon receipt. Each packaged unit must be traceable throughout its processing cycle using a unique identifier included on the label.

5.6. Traceability:

Fisk's suppliers must implement a traceability system that meets the latest revision of the ISO 9001 and/or AS9100 standards. The suppliers shall guarantee that the products provided to Fisk are traceable throughout their processing cycle in a suitable manner prior to shipping. Fisk reserves the right to request the traceability information of any supplied product when deemed necessary.

5.7. Monitoring and Measurement:

The supplier must ensure that the Monitoring and Measurement (M&M) activities utilized for measuring the supplied product comply with the latest revision of the ISO 9001 and/or AS9100 standards.

The supplier must implement a calibration system that complies with the latest revision of the ISO 9001 and/or AS9100 standards. At a minimum, the system must include:

- Records of calibration.
- Date of calibration.
- Results of calibration.
- The next required calibration date.

Fisk reserves the right to audit the supplier's calibration and M&M systems to ensure their compliance.

5.8. Corrective Action:

The supplier is required to have a documented procedure that governs the Root Cause (RC) analysis and Corrective Action (CA) processes. If a product is found to be non-compliant, the supplier must:

1. Provide a containment action plan within 24 hours that includes a disposition plan to be approved by Fisk.
2. Complete the RC analysis and implement the related CA(s) within 15 business days.
3. Complete the verification activities and the documentation of the lessons learned within 30 business days.

If any of these timelines cannot be achieved, the supplier must inform Fisk's Quality Assurance team about the delay and submit a request to extend the timeline. Documentation of the RC analysis, CA implementation, and the verification activities must be communicated to Fisk using Fisk's Supplier Corrective Action Request (SCAR) form, PUR-131F, or equivalent form as approved by Fisk. The claim shall not be considered closed until evidence of effective CA is submitted to and approved by Fisk.

5.9. New Suppliers Evaluation and Approval

In addition to appropriate technical and process review and approval measures, prospective new suppliers must also submit information regarding their Quality Management System for evaluation. The supplier must complete Fisk's Supplier Self-Assessment form PUR-132F.

Fisk reserves the right to perform an on-site audit if determined to be necessary. Additional requirements, such as PPAP, First Article Inspection, and representative trial samples may be requested to complete the supplier qualification.

5.10. Control of Changes

Fisk suppliers must formally notify Fisk of any changes related to the following:

- Material.
- Process.
- Manufacturing location.
- Manufacturing equipment.
- Sub-supplier.
- Monitoring and Measuring activities.
- Obsolescence.

The supplier shall not implement any such changes without written approval by Fisk. Fisk reserves the right to reject the product received without formal authorization.

Prospective changes shall be communicated to Fisk's Quality and/or Technical representatives via Email. The notification shall be communicated six months prior to the implementation of the change. Fisk's reserve the right to request additional requirements, such as PPAP, First Article Inspection, and representative trial samples prior to the approval of the prospective change(s).

5.11. Sub-Supplier or Contractor Requirement:

The supplier shall flow down the requirements presented in this manual to their suppliers if it affects the product or the service supplied to Fisk. This includes, but not limited to:

- QMS requirements.
- Environmental standards requirement, as applicable.
- Control of Changes requirements.
- Supplier qualification requirements.

5.12. Supplier Evaluation/Scorecard

Fisk evaluates suppliers based on:

- Overall Quality performance.
- Overall On-Time Delivery performance.

The individual performance evaluation results are reported to each of Fisk's suppliers of raw material or manufacturing process product on a Quarterly basis.

Suppliers may review the evaluation report with Fisk if they believe it is not accurate. The Fisk team will review all information provided by the supplier and re-issue the report if appropriate.

5.12.1. Evaluation Criteria – On Time Delivery (OTD)

The supplier’s delivery performance is rated based on the shipment receipt date at Fisk compared to the promise date provided by the supplier. If a delivery is received after the promised date, this will affect the overall OTD performance score. If a delivery is received before the promised date and there was an early delivery restriction in place, this will also affect the overall OTD performance score.

Fisk employs a four level system to evaluate the delivery performance of the supplier based on the percentage of late and/or early deliveries (as specified) and the overall number of deliveries received.

Level	Range
Excellent	Above 98%
Good	95%- 98%
Satisfactory	88% - 94%
Poor	Less than 88%

Excellent level: the supplier is encouraged to maintain this level of excellence.

Good level: the supplier is encouraged to achieve higher performance levels.

Satisfactory level: The supplier is required to provide a corrective action plan using Fisk SCAR form PUR-131F or equivalent, to achieve higher performance levels. The corrective action timelines referenced in section (5.8) apply in this case.

Poor level: The supplier is required to provide a corrective action plan using Fisk SCAR form PUR-131F or equivalent, to achieve higher performance levels. The corrective action timelines referenced in section (5.8) apply in this case. The supplier maybe subjected to an on-site audit by the Fisk team if deemed to be necessary or deemed to be not approved.

5.12.2. Evaluation Criteria – Quality Performance

The suppliers quality performance is rated based on the number of deliveries rejected compared to the overall number of deliveries.

Fisk employs a four level system to evaluate the quality performance of the supplier based on the percentage of rejected deliveries and the overall number deliveries received.

Level	Range
Excellent	Above 98%
Good	95% - 98%
Satisfactory	88% - 94%
Poor	Less than 88%

Excellent level: the supplier is encouraged to maintain this level of excellence. Completion of Fisk SCAR form PUR-131F or equivalent, will be required for each defective delivery.

Good level: the supplier is encouraged to improve and achieve higher performance levels. Completion of Fisk SCAR form PUR-131F or equivalent, will be required for each defective delivery.

Satisfactory level: the supplier is encouraged to improve and achieve higher performance levels. Completion of Fisk SCAR form PUR-131F or equivalent, will be required for each defective delivery.

Poor level: the supplier is encouraged to improve and achieve higher performance levels. Completion of Fisk SCAR form PUR-131F or equivalent, will be required for each defective delivery. The supplier may be subjected to an on-site audit by Fisk team if deemed to be necessary or deemed to be not approved.

5.13. Document and Data Control

The suppliers must implement a system that controls the documents and data related to the processes that could affects the product and/or service provided to Fisk. The Document and Data Control system must comply with the latest revision of ISO 9001 or AS9100 standards.

The supplier must maintain and retain all of the records related to shipments supplied to Fisk for at least 15 years. In addition, the records must be identifiable and maintained in a safe and secure environment.

At the end of the retention period, or upon any change in the status of the supplier, which could lead to premature disposal of records, the supplier shall contact Fisk prior to the disposition/disposal of any records. Fisk reserve the right to extend the retention period.

5.14. Counterfeit Parts

Fisk's suppliers must prevent the use of counterfeit parts. A counterfeit part is defined as follows:

Intentional delivery of product that falsely imitates the genuine article per specified requirements, without disclosure to Fisk.

5.15. Awareness

Fisk's suppliers must ensure that their employees are aware of:

- Their contribution to the product or service supplied to Fisk.
- Their contribution to the product safety.
- The importance of ethical behavior.

5.16. Material Obsolescence

Obsolescence material is a material that Fisk suppliers will no longer manufacture or sell. The supplier shall notify Fisk at least 180 days in advance if the supplier anticipates any of the raw material supplied to Fisk will be discontinued.

5.17. Foreign Object Debris (FOD)

The supplier shall be responsible for maintaining the cleanliness of the raw material supplied to Fisk. This effort is performed to ensure that the raw material is free from FOD that may affect the form, fit, and function of the finished product.



Formal Acknowledgement Form

<i>Supplier Name</i>	
<i>Supplier Address</i>	
<i>Authorized Representative Printed Name:</i>	
<i>Authorized Representative Signature & Date:</i>	
<i>Authorized Representative Title:</i>	